

IOWA SOCCER ASSOCIATION

Statement of Activity

August 2022 - July 2023

	TOTAL
Revenue	
Administrative Fees	26,561.21
Contract Income	25,842.59
Entry Fees	
Events	94,564.97
Leagues	105,049.45
Total Entry Fees	199,614.42
Interest	10,129.35
Other Income	100.00
Registration	
Coaches/Admin	115,675.68
D Camp	140,444.19
ODP	359,330.59
Players-Adult	50,130.00
Players-Youth	374,220.50
Symposium	12,784.73
Total Registration	1,052,585.69
Sponsorships/Donations	55,685.20
User Fees	
Field Rental	12,929.00
Referee Fees	110,026.50
Team Fees	14,120.00
Total User Fees	137,075.50
Total Revenue	\$1,507,593.96
GROSS PROFIT	\$1,507,593.96
Expenditures	
Affiliation Fees	1,500.00
Volunteer Screen	15,629.00
Total Affiliation Fees	17,129.00
Awards/Gifts	16,684.70
Competition Entry Fees	65,866.20
Equipment/Supplies(Non IT)	
Office Equipment	5,281.58
Office Supplies	2,327.32
Program Gear	10,440.61
Promotional Material	3,811.64
Total Equipment/Supplies(Non IT)	21,861.15
Insurance	
D & O	3,415.47
Workers Comp	2,697.29
Youth Player	22,309.00
Total Insurance	28,421.76
IT	

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	TOTAL
Cell Phones	8,640.00
Equipment	2,405.50
Subscription Services	28,667.93
Total IT	39,713.43
Misc Expense	10,000.00
Non-Employee Compensation	
Athletic Trainer	7,608.19
Coaches	76,095.00
Other Comp	20,808.39
Referees	129,239.68
Total Non-Employee Compensation	233,751.26
Payroll Expenses	
FlexPlan Contribution	261.19
Health Insurance	19,185.38
Life	324.96
Salary	531,915.00
SIMPLE	10,686.90
STD	1,128.08
Taxes	40,228.19
Total Payroll Expenses	603,729.70
Player Fees	
Adult	14,752.00
Youth	75,803.00
Total Player Fees	90,555.00
Postage/Printing	1,459.76
Professional Development	
Meals	4,084.45
Meeting Expense	88.81
Meeting Space	629.50
Membership Dues	733.24
Registration Fees	2,100.00
Total Professional Development	7,636.00
Professional Services	48,614.14
Rental	
Equipment	5,907.34
Fields	238,808.69
Office/Storage	3,862.61
Other Rental	200.00
Total Rental	248,778.64
Service Fees	
Bank Charges	1,256.57
Credit Card Processing	350.00
Total Service Fees	1,606.57

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Travel	
Airfare	9,243.12
Car Rental	12,091.84
Gas	6,593.99
Lodging	39,651.70
Meals	14,123.91
Mileage	4,666.43
Parking	513.25
Taxi/Rideshare	592.56
Total Travel	87,476.80
Total Expenditures	\$1,523,284.11
NET OPERATING REVENUE	\$ -15,690.15
NET REVENUE	\$ -15,690.15